#### Spring / Summer 2019





https://ihaconsultants.com

"Your Portfolio Success, Our Analytics."

# **Executive Summary**

#### Financial Wellness / Retirement Security:

Employees are the captains of their 401(k) plans for retirement income, most are not investment experts when it comes to their 401(k) plans. 401(k) plans can be confusing and raises a host of questions for the employee to answer. How much should I contribute pretax? Which funds should I invest? Should I put money in after-tax? Should I invest at all given market volatility and fluctuations in the economy? How much do I really need to have saved for a secure retirement income and healthcare?

#### **Observations:**

- 1) Lew plan sponsors expect their employees will be financially well prepared for retirement despite plan efforts.
- 2) By focusing on reducing expenses and offering passive investment funds, plan sponsors fail to address the real issues consistent fund investment return and fund menu offering which makes observation #1 self-realizing.

## Solution(TRI-SIGNAL Investment Analytics for Active, Vested and Retired Employees):

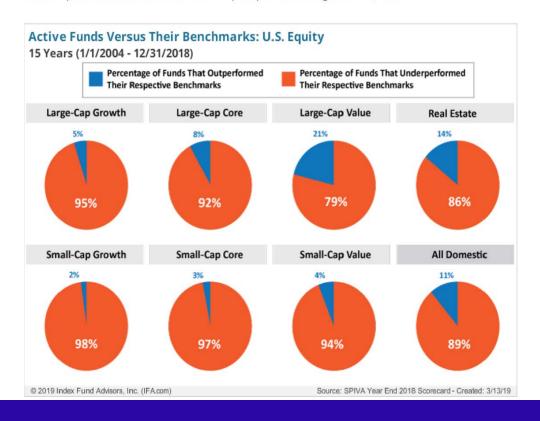
Plans that help employees realize consistent returns that exceed market returns and avoid or mitigate losses will have: higher employee financial wellness scores, higher contribution rates, higher participation rates, higher retained assets(discourage lump-sum withdraws), significantly lower exposure to legal action and enjoy a competitive advantage for hiring and retaining employees.

# Introducing: TRI-SIGNAL Equity Investment Analytics for 401(k) Plans, Plan Sponso s and Participants

Each trade-day is an opportunity to move your portfolio forward, Take control of your financial wellness and your retirement plans by purchasing TRI\_SIGNAL to protect against portfolio loss and to capture short-run excess returns.

- TRI-SIGNAL enables investors to scan a portfolio to protect against loss or capture short-run gains in as little as 5 minutes.
- Choose TRI-SIGNAL: OPTIMAL BUY / SELL to scan over 8,300+ equities for short-run excess gain opportunities in as little as 10 15 minutes.
- CUSTOMIZED PORTFOLIOS and SUPERIOR RETURNS in less time as compared to passive investment strategies at lower cost.

The pie charts below show the percentage of active U.S. equity funds that underperformed their respective benchmarks for the 15-year period ending Dec. 31, 2018.



#### Using **TRI-SIGNAL** an investor:

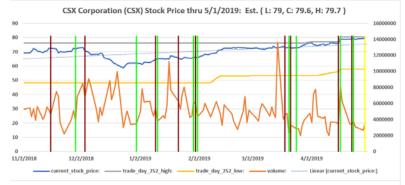
- Gains peace of mind.
- No longer must rely solely on third party fund managers.
- TRI-SIGNAL provides an independent, unbiased second opinion.
- Is not forced to invest in passive index funds that never beat the market.
- Can avoid / mitigate losses.
- Can capture short-run excess returns and re-invest for compounding effect.

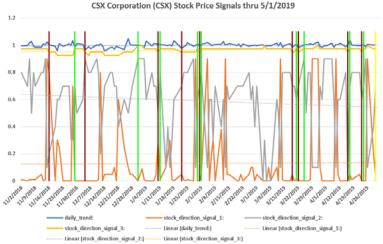
# S&P 500 Asset Management & Custody Banks index vs. S&P 500 growth of \$1

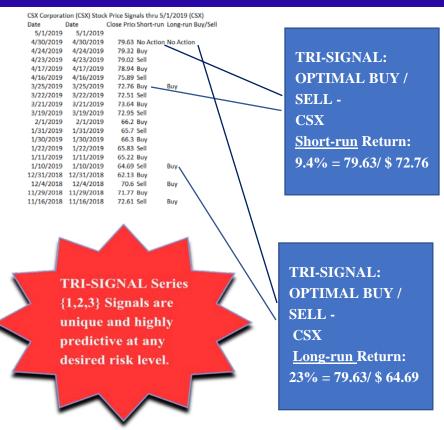


TRI-SIGNAL detected and avoided downturns.

TRI-SIGNAL captured upside returns for 3 instances.

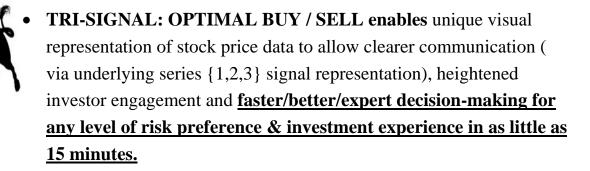






What action(s) can a Plan, plan sponsor or participant take to help assure a more secure financial future?

PURCHASE TRI-SIGNAL: OPTIMAL BUY / SELL at FIRST YEAR SPECIAL INTRODUCTORY OFFER.



## FOR MORE INFORMATION



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